



MACQUARIE
ACN 002 574 923

Macquarie Private Wealth

Snapshot

Hills Holdings Limited

Business Description

Hills Holdings Ltd (HIL, formerly Hills Industries Ltd) manufactures, imports and distributes electronics, home, hardware, building and industrial products in Australia and overseas. HIL's businesses operate in three market segments; Building and Industrial, Lifestyle and Sustainability, and Electronics and Communications.

Strategy Analysis

The strategy is to develop competitive businesses in three main industry segments: Electronics & Communications, Lifestyle & Sustainability, and Building & Industrial Products. The company diversifies to minimise the effects of short-term changes in individual markets and economies, and aims to be a product innovator and a market leader. The overall objective is to grow revenue and earnings incrementally through a combination of organic growth and acquisitions in market segments with attractive growth potential. Hills Holdings reported a net loss of \$74.96m for the year ended 30 June 2011. Revenues from ordinary activities were \$1.1bn, down 5.2% from last year. Diluted EPS was (30.1) cents compared to 16.7 cents last year. Net operating cash flow was \$12.98m compared to \$101.55m last year. The final dividend declared was 4.5 cents, taking the full year dividend to 10.0 cents compared with 12.5 cents last year.

27 January 2012

Recommendation

Recommendation: No recommendation
Relative to: .

Investment Fundamentals

ASX code: HIL
Stock price: \$0.00
Market cap: \$0m

	Y/E 31 Dec	1999a		
Reported e	\$m	0.0	0.0	0.0
Adjusted e	\$m	0.0	0.0	0.0
EPS adjusted	¢	0.0	0.0	0.0
EPS growth	%	0.0	0.0	0.0
PE	x			
PE relative	x			
DPS	¢	0.0	0.0	0.0
Yield	%			
Franking	%	0.0	0.0	0.0

Share Price

Share Price Chart data is not available

Source: ASX and Company accounts

Segment Performance

Results by Industry	Revenue (%)	Return on Sales (%)	Return on Assets (%)	Annual Shareholders' Return	
				1 year	3 year
Building & Industrial	50.2	-0.9	-0.4	-39.0%	
Electronics & Communications	29.0	19.7	8.8	-18.0%	
Lifestyle & Sustainability	14.7	9.0	6.0	-23.0%	
Korvest Ltd	6.2	13.1	8.3	-5.0%	
Total	100.1	40.9	22.7		
Results by Geography					
Australia	0.0	0.0	0.0	Dividend Reinvestment Plan	Yes
New Zealand	0.0	0.0	0.0	Shareholder Discounts	No
Total	0.0				

Company contact details:

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