

Member Outcomes Assessment

MySuper

For the year ended 30 June 2025

Legal Super Pty Ltd ABN 37 004 455 789 AFSL 246315 as Trustee for legalsuper ABN 60 346 078 879

Purpose of this document

Section 52(9) of the Superannuation Industry (Supervision) Act 1993 ("SIS Act") requires RSE licensees to annually determine for each MySuper, Choice and Pension product whether the financial interests of the members that hold the product are being promoted.

This document sets out the annual Member Outcomes Assessment for legalsuper's MySuper product for the year ended 30 June 2025. It compares the returns, fees and costs and investment risk for legalsuper's MySuper product with comparable products, as well as the other attributes that contribute to good long-term outcomes. It also concludes that the financial interests of its members are being promoted by the Trustee.

Assessment

In determining for each product whether the financial interests of the beneficiaries of the entity who hold the product are being promoted, the Trustee has regard to the requirements of the SIS Act and Superannuation Prudential Standard 515 (SPS 515) including the following factors. The overall determination is based on a balanced review of each of these factors and their impact on members' financial interests, shown in order of importance.

- a) the net return for the product over various time frames, with a focus on long term returns (after the deduction of fees, costs and taxes);
- b) the fees and costs that affect the return;
- c) the level of investment risk for the product;
- d) whether the options, benefits and facilities offered under the product are appropriate to those beneficiaries;
- e) whether the investment strategy for the product, including the level of investment risk and the return target, is appropriate to those beneficiaries; and
- f) whether the insurance strategy for the product is appropriate to those beneficiaries;

- g) whether any insurance fees charged in relation to the product inappropriately erode the retirement income of those beneficiaries; and
- h) any other relevant matters, including the matters set out in SPS 515, (a. whether, because of the scale of, and within, the RSE licensee's business operations, those beneficiaries are disadvantaged; b. whether the operating costs of the RSE licensee's business operations are inappropriately affecting the financial interests of those beneficiaries; and c. whether the basis for the setting of fees is appropriate for those beneficiaries.)

Trustee determination

Having had regard to the matters set out in sections 52(9)-(11) of the SIS Act for the year ended 30 June 2025, Legal Super Pty Ltd as Trustee of legalsuper has determined that the financial interests of members of its MySuper product are being promoted by the Trustee.

Introduction

The Trustee is responsible for the investment arrangements of legalsuper and for formulating a long-term investment strategy for legalsuper's MySuper product in addition to individual investment strategies (investment options) made available to members.

In investing the savings of its members, legalsuper is guided by the following investment goal and core investment beliefs.

Investment goal

The investment goal of legalsuper is to produce investment products that consistently deliver competitive long-term, risk-adjusted returns for members.

Investment beliefs

1. We believe that optimal decision-making leads to strong member outcomes and is facilitated by appropriate governance structures.
2. We believe that rigorous research of both the expected benefits and potential risks of investment opportunities leads to strong member outcomes.
3. We believe our key comparative advantages are a long-term mindset and our size, and that we can improve member outcomes by exploiting these.
4. We believe that real long-term returns are most important. However, we recognise members have choices and returns relative to peers, are also important.
5. We recognise the need to take risk for the Fund to achieve its return objectives. Risk is only taken when we think we will be appropriately rewarded for it, and is managed through asset allocation, manager selection, overlays and portfolio construction.
6. We aim to capture most of the upside in strong markets, and to minimise losses.
7. We believe that asset allocation dictates most of the return and volatility of returns, and that the expected long-term returns and risks are best established through strategic asset allocation.
8. We believe that markets move through cycles and by taking a dynamic approach to managing asset allocation, where we have high conviction, we aim to improve the probability of achieving the Fund's return and risk objectives.
9. We outsource our asset management to appropriately qualified investment managers. We employ passive managers, and also active managers where we have a high level of conviction in their ability to add value net of fees and costs.
10. We believe that environmental (including climate change), social and governance opportunities and risks exist and should be taken into consideration to the extent we can practically do so and within the context of optimising net risk-adjusted returns.

Trustee determination:

Trustee determinations are set out below and cover the following areas:

- Comparisons with comparable products of other regulated superannuation funds
- Options, benefits and facilities offered to members
- legalsuper's Investment strategy
- legalsuper's Insurance strategy
- Other relevant matters, including sustainability outcomes and scale, and
- Operating costs

MySuper Balanced option comparisons

legalsuper's MySuper product is compared with products of other regulated MySuper superannuation funds. Performance and fee median comparisons are based on products listed in the SuperRatings MySuper Index as at 30 June 2025.

As at 30 June 2025, our MySuper Balanced investment option, where most members are invested, delivered an annual return of 12.56% for the year (net of tax and all fees except the fixed dollar administration fee) which is above the median of the SuperRatings MySuper Funds universe of 10.46% for the year to 30 June 2025.

Over the longer term, the MySuper Balanced option returned above the SuperRatings All Funds median over the 1-, 5- and 10-year periods to 30 June 2025 and continued to exceed its return objective to outperform an average annual return of CPI + 3.0% pa over rolling 10-year periods.

Over the 1-year period to 30 June 2025, the primary drivers of outperformance relative to peers include asset allocation and manager-specific factors:

- Strong investment returns from our investment manager WCM led to outperformance against the overseas shares return benchmark and peers
- Our higher exposure to listed infrastructure relative to peers in our asset allocation across the investment portfolio led to outperformance in investment returns

Returns (net of tax and all fees except the fixed dollar administration fee)

The investment goal of legalsuper is to produce investment products that consistently deliver competitive long-term, risk-adjusted returns for members.

For comparative purposes, the returns in Table A are net of tax and all fees, except the representative fixed dollar administration fee. legalsuper's MySuper Balanced was above median for 1, 5, and 10-year investment horizons and in top quartile for 1- and 5-year performance.

Table A: legalsuper investment returns compared to SuperRatings MySuper All Funds Median and Top Quartile

Returns to 30 June 2025*	legalsuper MySuper Balanced	SR All Funds MySuper Median	SR All Funds MySuper Top Quartile
1 year (%)	12.56	10.46	10.89
3 years (% pa)	9.48	9.53	9.96
5 years (% pa)	8.73	8.38	8.67
10 years (% pa)	7.32	7.22	7.41

* Source – SuperRatings Fund Crediting Rate Survey MySuper Index as at 30 June 2025

Please note: Past performance is not an indicator of future performance.

Fees and costs

For the year to 30 June 2025, legalsuper's MySuper annual cost of product based on a \$50,000 account balance of \$559.77 which was above the SuperRating MySuper Index median of \$456.00

Table B: *legalsuper cost of product compared to SuperRatings MySuper All Funds Median*

Account balance	legalsuper MySuper Balanced Cost of product as at 30 June 2025 ¹	SuperRatings MySuper Product Median Cost of product as at 30 June 2025 ²
\$50,000	\$559.77	\$456

¹ Source: Fees and cost disclosed in comparative analysis is based on SRS700 30 June 2025 submission. These fees differ slightly from the PDS due to timing and estimation differences. SPS515 states comparison should be made with methodology set out in Reporting Standard SRS700 Product Dashboard.

²Source – SuperRatings MySuper Rated Investment Options (54 Products)

Table C examines legalsuper's cost of product by fee type against the SuperRating MySuper median and provides further insight into the relative fee position.

- The Flat Administration Fee was reduced from \$1.30 per week to \$0.99 per week (\$51.48 p.a.) on 30 November 2024 and is below the SuperRatings MySuper Flat Administration Fee median.
- The Investment Management Fee + Transaction Costs of 0.71% is above the SuperRatings MySuper Investment Fee + Transaction Cost median while delivering strong value through competitive investment returns to our members.
- In addition, legalsuper offers an administration fee rebate cap for large balances. Such a cap provides incentive for high balance members to stay with legalsuper and make additional super contributions.

Table C: *legalsuper cost of product by fee type compared to SuperRatings MySuper All Funds Median*

Fee Component	legalsuper MySuper Balanced as at 30 June 2025 ¹	SuperRatings MySuper Product Median as at 30 June 2025 ²
Flat Admin Fee (\$)	\$51.48	\$60
Variable Admin Fee (%) including reserve fee	0.29%	0.19%
Investment Mgmt Fee (%) + Transaction Costs (%)	0.71%	0.58%

¹ Fees and cost disclosed in comparative analysis is based on 30 June 2025 actuals. These fees differ from the PDS due to timing and estimation differences.

²Source – SuperRatings MySuper Rated Investment Options (54 Products)

legalsuper seeks to provide value for money to our members through offering personalised service, a range of products, and competitive investment returns. In a continued effort to find opportunities to reduce fees, MySuper investment fees and costs reduced from 0.61% p.a. to 0.50% p.a. This was implemented on 1 September 2025 – noting this is outside the determination period.

Investment risk

The target and estimated level of investment risk for the MySuper product as at 30 June 2025 was rated 'medium to high' using the ASFA Risk Label. Following an investment review in FY25, the level of investment risk increased from 'medium to high' to 'high' and the return target remained at CPI + 3% per annum over rolling 10-year periods has been adopted for MySuper. This is effective from 1 September 2025. This means that the option is assessed as likely to produce negative returns every 4 to 6 years in every 20 using the ASFA Standard Risk Measure and rated 'high' by the ASFA Risk Label.

APRA's Annual Performance Test 2025 results

APRA conducts an Annual Performance Test of MySuper and selected Choice Products. APRA assesses product performance by comparing each product's average annual investment returns to a specific product benchmark return. APRA assesses the investment performance of product over a period of up to ten years. The Performance Test also accounts for the product's administration fees and costs against a relevant benchmark for a representative member.

legalsuper passed the overall Performance Test released in August 2025 with a measure of 0.74% (products with a total performance measure of less than -0.5% are deemed to have failed the test). legalsuper exceeded investment return benchmarks assessed under the test, but below benchmark for administration fees for a representative member.

Investment option name	Performance Test measure	Pass/Fail indicator	Lookback period (years)	Actual return minus benchmark return	Representative administration fees and expenses (RAFE)	Relevant benchmark representative administration fees and expenses (BRAFE)
legalsuper MySuper	0.74%	Pass	10	0.88%	0.39%	0.25%

Source: APRA Comprehensive Product Performance Package – MySuper (August 2025)

Conclusion

While legalsuper's fees and costs are above SR median, legalsuper provides value for money by delivering strong investment returns to its member/beneficiaries.

Options, benefits and facilities offered to members

Independently awarded & highly rated

The strength of legalsuper's overall offering is evidenced by high ratings from major rating agencies. legalsuper was awarded a SuperRatings Gold rating for its MySuper, employer sponsored, personal, and pension products in 2024/25. We were also awarded the 'Best default insurance' award for the second year in a row by SuperRatings and WeMoney for 2024/25 in recognition of the work we have done to provide high value insurance, tailored to our members' needs.

Higher personal service for members/beneficiaries

legalsuper offers higher levels of personal service to members via our national Client Service Manager team. Our team helps members in their goal of building their savings for retirement (e.g. provision of factual information and general advice about legalsuper superannuation products). Our team met with both members and employers to answer their questions and provide information and support to increase their understanding of superannuation and also facilitate workplace seminars and one-on-one consultations. This information and support provides real value to members to help them make beneficial decisions regarding their superannuation account.

Meetings with members were facilitated in a face-to-face setting, or remotely online.

- 2,449 meeting meetings were facilitated for the year;
- 24,615 emails to members;
- 4,204 phone calls with members;
- 307 education and/or strategic employer sessions.

Over the year, our Customer Service Managers were given a 96% customer satisfaction rating by members – covering initiatives including one-on one meetings, phone calls, seminars and webinars, which all form part of our growing range of members engagement options.

Information, tools & other support

Our website makes available for members an extensive range of superannuation, investment, insurance, and retirement-focused material. It also includes a range of tools and calculators to assist members with engaging with their super including a retirement income forecaster, insurance needs calculator and insurance fee calculator. Members can also log on to their personal account to check or update account details or transact on their account.

We recently launched our new legalsuper learn education hub on our website, complementing our mobile app, LinkedIn presence and continually updated website information and resources which collectively provide secure, timely and accessible information and commentary for the benefit of all members.

Retirement income products and member support

legalsuper's Retirement Income Strategy outlines the support provided to Fund members leading up to and throughout retirement. In particular, the Trustee recognises the importance of assisting Fund members approaching retirement to consider their retirement income needs and opportunities.

legalsuper's retirement incomes products give members access to various pension options including:

- a Transition to Retirement pension,
- an account-based pension option for those who have retired and want a flexible income stream in retirement, allowing for commutations or lump sum withdrawals if the need arises.

legalsuper members receive age-based retirement-related guidance to help them prepare for retirement. This includes emails, seminars, webinars, education material, Member Services phone support and online tools and calculators. legalsuper continues to provide a range of quality assistance tools in recognition of the growing need by members for help in achieving a dignified retirement.

legalsuper's Retirement Income Strategy is reviewed annually to ensure members needs are being met.

Research & insights

legalsuper regularly researches member views and needs and seeks member feedback. This research, and the insights gained, inform the ongoing development of our products and services to ensure they are appropriate for the needs of our members.

Conclusion

The options, benefits and facilities offered are appropriate to the members/beneficiaries of the MySuper product.

Investment strategy

Investment strategy

The investment strategy, level of investment risk and return targets have been formulated having regard to a range of considerations including the demographics of legalsuper's members and liquidity requirements.

The investment strategy is predicated on delivering competitive performance measured against a core peer group of funds while at the same time differentiating performance with a high level of active management, along with niche/specialist investment opportunities which drive long-term performance. The execution of the strategy is guided by legalsuper's investment goals and beliefs as outlined earlier in this document.

The Trustee monitors the effectiveness of its investment strategy over both short and longer-term time-periods.

Younger membership demographic

The median age of legalsuper's MySuper members is 42 which means that most have a longer investment time horizon and are better placed to ride out periods of volatility and can therefore invest more highly in growth assets.

Following an investment review in FY25, the level of investment risk increased from 'medium to high' to 'high' and return target remained at CPI + 3% per annum over rolling 10-year periods has been adopted for MySuper. This is effective from 1 September 2025

Environmental, social & governance

Investment beliefs have been adopted by the Trustee which recognise that environmental, social, and governance (ESG) opportunities and risks exist and should be taken into consideration to the extent practical and within the context of optimising net risk-adjusted returns.

Many of legalsuper's incumbent investment managers have regard to ESG considerations in building and managing their investment mandates.

Conclusion

The investment strategy, including level of investment risk and returns targets, are appropriate to the members / beneficiaries of legalsuper as disclosed in legalsuper's PDS.

Insurance strategy

We combine our deep & growing understanding of our members' insurance needs with our insurer's capacity to work with us to design & deliver insurance options tailored for the particular needs of the legal community.

Highly rated and award winning

SuperRatings has assessed legalsuper's insurance cover and costs as "Excellent" which is a rating of "Well Above Benchmark". Insurance is not available for the pension product.

We are recognised as offering the 'Best default insurance' out of all superannuation funds; winning the industry award by SuperRatings for both 2023/24 and 2024/25, and by WeMoney in 2024/25 in recognition of the work we have done to provide high value insurance, tailored to our members' needs.

Designed to protect member savings

Default Death and Total & Permanent Disability (TPD) insurance has been designed to address the following:

- trade-offs between affordability, insurance needs and MySuper legislation which requires a minimum level of death insurance cover be made available to MySuper members coupled with coverage for Permanent Incapacity, and
- cost of insurance for members is reasonable based on the level of cover offered and does not result in any material erosion of a member's retirement benefit.

Comprehensive review of our insurance arrangements

Following a comprehensive review by a specialist insurance consultant in 2024 which considered cost as well as services offered by the Insurer, our insurance arrangements remain in place and provide:

- Default Death and TPD premiums are less than 1% of salary across most ages for both males and females noting that members younger than age 25 do not receive default cover unless they opt in.
- Cover ceases where a member's account has not received a contribution or rollover for a period of 16 months unless the member has made an election to maintain cover beyond this period, ensuring that insurance fees do not excessively erode account balances for those who have not received employer contributions for an extended period.

legalsuper seeks to continuously make improvements to the claims and underwriting process in order to improve member servicing and experience, particularly during difficult times.

Conclusion

The insurance strategy for legalsuper's MySuper product is appropriate for its members/beneficiaries and its insurance fees are not inappropriately eroding the retirement incomes of MySuper members/beneficiaries.

Other relevant matters

Sustainability outcomes

APRA released its insights paper into superannuation trustees in operational efficiency, growth and competition in October 2025. The paper identified the increasing challenges Trustees were facing to maintain and improve member outcomes over the long term due to increasing cost pressures arising from governance, systems and capability uplift in a dynamic external environment.

Despite industry headwinds, legalsuper's rate of improvement is better than the industry when comparing 1 year and 3 year averages. legalsuper Administration & Operating Expense Ratio of 0.34% in FY25 decreased 8% from the 3 year average of 0.37%. This is compared to Industry median decrease of 4%. legalsuper is above industry median for all Growth and Competitive Positioning metrics for both 1 and 3 year averages.

	legalsuper			APRA Industry median		
	3-year Ave	1-year	% Change	3-year Ave	1-year	% Change
Operational Efficiency						
Administration & Operating Expense Ratio	0.37%	0.34%	-8.0%	0.28%	0.27%	-4.0%
Growth						
Natural Cash Flow Ratio	2.97%	3.04%	2.0%	1.68%	1.63%	-3.0%
Member account growth (%)	14.24%	7.28%	-45.0%	12.02%	0.71%	-94.0%
Competitive positioning						
Net rollover ratio	-1.56%	-1.80%	15.0%	-1.56%	-2.09%	34.0%

Source: APRA 2025 Delivering member outcomes into the future (3 October 2025)

Scale

legalsuper has acquired scale through its partners

legalsuper has sufficient scale to negotiate competitive services and fee structures with large and specialist skilled and resourced outsourced providers including investment managers, fund administrator, custodian and insurer. Material outsourced providers are periodically subject to tender or reviewed to ensure services and fees are competitive. To the best of our knowledge, there have been no instances where members/beneficiaries have been disadvantaged by legalsuper's size and scale.

legalsuper's cost per member decreased in the year to 30 June 2025 from \$500.41 to \$483.03, as measured by SuperRatings in their Member Outcomes analysis. This demonstrates legalsuper's ongoing efforts to ensure costs are managed in the best interests of members. The percentage decrease is greater than the All Fund Median reduction over the same period.

As a smaller fund, legalsuper is more nimble and able to access niche investment opportunities

At 30 June 2025 legalsuper managed \$6.87 billion on behalf of 47,280 members, with an average account balance of \$145,000, above the APRA Industry median of \$79,000. Whilst the fund is smaller in terms of net assets and member accounts, we provide access to personalised service as required by our higher average account members.

Position as at 30 June 2025	legalsuper	APRA Industry Median
Net Assets (\$bn)	6.87	7.72
Member Accounts	47,280	97,930
Net assets per member account	\$145,400	\$79,000

Source: APRA 2025 *Delivering member outcomes into the future* (3 October 2025)

As a smaller fund, legalsuper can be nimble in identifying and securing investment opportunities that are less accessible to larger funds and make a material contribution to overall performance. legalsuper makes investment decisions more efficiently and quickly and takes decisive and timely action to add or remove investments from the portfolio.

Conclusion

Members/beneficiaries are not disadvantaged by legalsuper's size and scale. legalsuper's smaller size means it can deliver higher levels of personal service to members/beneficiaries compared to larger super funds.

Operating costs

Specialisation in the legal sector means we avoid trying to be all things to all people

With a clearly defined target market (the Australian legal sector), legalsuper does not advertise broadly. This contrasts with many other super funds which spend material amounts on advertising and promotion. Instead of advertising, legalsuper supports the continuing professional development (CPD) programs of law societies across Australia. In addition to lifting legalsuper's brand profile in the legal community, this supports and advances the career development of legal professionals and their capacity to boost their retirement savings and provide valuable feedback about member needs.

As white-collar professionals, legalsuper's membership is more homogenous than other funds and this provides advantages when designing and delivering cost effective and sustainable products and services for members. Our service and member communications are more tailored and personal, and the level of face-to-face contact that legalsuper has with its members is higher than most other funds, especially very large funds.

Rigorous operating cost management

legalsuper is rigorously focused on keeping its operating costs to a minimum while maintaining good governance, risk management and member service levels. An annual operating cost budget is reviewed by the Board's Administration & Insurance Committee and then approved by the Board. This includes robust discussion and questioning to ensure all expenditure is incurred in members' best financial interests. A regular Pricing Committee reviews and suggests opportunities to reduce member fees where appropriate.

The Fund's operating cost increased for the 12 months to 30 June 2025, predominantly due to increased industry wide regulatory demands. Cost per member is higher than the All Fund Median as measured by SuperRatings, as we pride ourselves on providing a higher level of personalised service to members.

The Fund reduced the fixed administration fee rate in November 2024. Investment fees are the subject of ongoing reviews and negotiation, especially at times when new investment managers are being appointed. It is noted that MySuper investment fees and costs decreased from 0.61% p.a. to 0.50% p.a. in September 2025.

Conclusion

Based on our comparison of fees and investment performance with comparable funds and rigorous management of operating costs we conclude that our operating costs are such that our MySuper member fees are fair value.

Having had regard to the matters set out in sections 52(9)-(11) of the SIS Act for the year ended 30 June 2025, Legal Super Pty Ltd as Trustee of legalsuper has determined that the financial interests of members of its MySuper product are being promoted by the Trustee.

The information in this page is of a general nature and does not take into account your objectives, financial situation or needs. Before deciding if legalsuper is right for you, please read the Product Disclosure Statement (PDS) and Target Market Determination (TMD). We encourage you to obtain personal advice from a licensed financial adviser before making any decision based on this website. legalsuper handles information in accordance with its Privacy Policy. The relevant PDS, TMD, and Privacy Policy are available on this website. Past performance is not an indicator of future performance. Legal Super Pty Ltd ABN 37 004 455 789 AFSL 246315 as the Trustee for legalsuper ABN 60 346 078 879.